



Jim Tempio

Managing Director
IMPACT Strategic Funding

About Jim

With over 15 years in equipment finance, specialty lending, and B2B advisory, Jim Tempio has built a career helping mid-market and owner-led businesses access the capital they need to grow. He's worked across industries—from healthcare, manufacturing and distribution to professional services—partnering with banks, non-bank lenders, and strategic advisors to deliver financing solutions that align with each client's goals.

Jim began his career on the sales and relationship side, where he developed a deep understanding of how capital decisions impact day-to-day operations. That foundation shaped his consultative approach: one that blends technical expertise with empathy, clarity, and long-term thinking.

Today, as Managing Director of IMPACT Strategic Funding, Jim focuses on sourcing and structuring capital for borrowing, refinancing, equipment acquisition, and M&A readiness. His specialties include asset-based lending, equipment finance, SBA/USDA programs, and non-bank credit solutions.

What sets Jim apart is his ability to speak the language of both lenders and operators. He's known for building trust quickly, navigating complexity with ease, and creating win-win outcomes for all sides of a deal.

Jim joined ISF to be part of a team that values both strategy and execution—where relationships matter as much as results. His work complements the firm's mission by expanding its regional footprint, deepening its lender network, and helping clients move from capital need to capital clarity. Based in Rochester, NY, Jim is building ISF's referral pipeline across Upstate New York and beyond.

Reach Out If You Need Help With:

- Borrowing Solutions and Refinancing Strategies
- Equipment Acquisition Financing
- M&A Readiness and Deal Structuring
- Asset-Based Lending
- Equipment Finance Programs
- SBA and USDA Lending Programs
- Non-Bank Credit Solutions

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