



Julius Picardi

Managing Director
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About Julius

He has spent his career at the intersection of business development and marketing, primarily serving a range of financial services firms. With a focus on strategic outreach, strong partnerships, and a deep understanding of client industries, he has helped these firms achieve meaningful growth.

He began on the finance side, formally credit-trained at a major commercial bank and licensed as a CPA in New York. Over time, he discovered a niche in delivering marketing solutions to banks, private equity firms, wealth managers, and capital markets professionals—helping them connect with the right opportunities at the right time.

What he enjoys most is working with professional service firms and privately held companies to uncover where value lies and help both sides of the table succeed. This passion led him to join Impact Strategic Funding—a firm where strategy meets execution, and where advising on debt solutions goes beyond growth to focus on building lasting relationships.

Interested in learning how Impact Strategic Funding can help you or your clients solve commercial financing challenges? Let's talk.

Reach Out If You Need Help With:

- Commercial and Industrial Borrowing Needs
- Financing for Growing or Transitioning Businesses
- Credit Strategy for Broader Business Planning
- Real Estate Loans
- Asset-Based Lending
- Liquidity for Succession or Generational Transfer
- ESOP Financing
- SBA Loans
- Acquisition Funding

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