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# LAURENCE WHITTAM

#### MANAGING DIRECTOR

Integrate offshore Tax, Accounting, and Audit resources into U.S. CPA firms, to bridge domestic talent shortages and maximize profits. Deliver average cost savings of 60% while optimizing partnership between in-house and outsourced teams.

### BIO

Insider Knowledge of Operations Matched 500+ offshore resources with U.S. accounting firms over the last decade, uncovering the best practices to:

- "Translate" international experience to U.S. equivalence and more accurately gauge communication competency.
- Offer appropriate wages based on true salary costs of offshore talent.
- Prepare for cultural discrepancies.

Continued Pursuit of Best Practices Featured speaker and author on industry podcasts, webinars, guides, and conferences.



## REACH OUT IF YOU NEED HELP WITH:

- MERGERS AND ACQUISITION
- TALENT ACQUISITION
- PRACTICE MANAGEMENT
  CONSULTING
- LEAD GENERATION
- PARTNER RETREATS
- TRAINING & COACHING





C-Suite IMPACT Family of Companies